U.S. DEPARTMENT OF ENERGY | OFFICE OF ENVIRONMENTAL MANAGEMENT

Greater Cincinnati Society for Marketing Professional Services Program

David Hess
Federal Procurement Director
Office of Environmental Management
Consolidated Business Center

November 21, 2013

EMCBC Overview

- Business and Technical Resources to EM Sites/Customers
  - DOE-EM Acquisition Center
  - DOE-EM Small Sites and Projects
  - Carlsbad Field Office (CBFO)
  - Portsmouth/Paducah Project Office (PPPO)
  - Other EM Funded Sites/Activities as requested
- EM Complex Wide Initiatives
  - Nationwide ID/IQ Contracts for ER/D&D and Waste Treatment and Disposal
  - Strategic Sourcing Program
  - Financial Assistance Award and Administration
  - Technical and Administrative Support Services

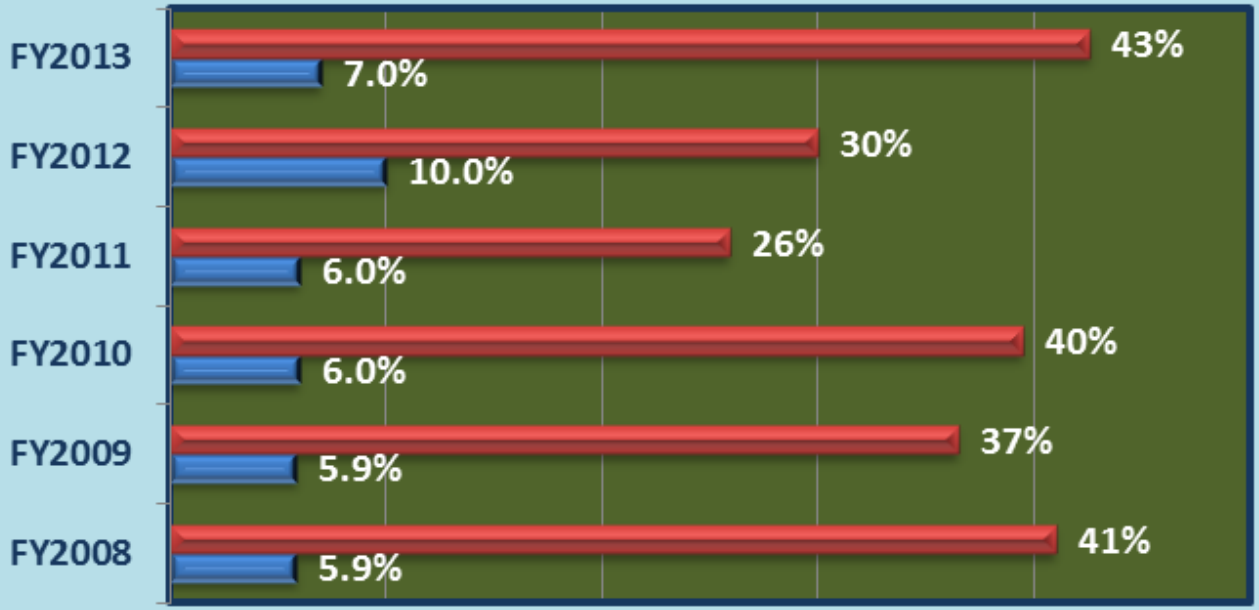
www.emcbc.doe.gov

EMCBC Customers



Supporting Small Business

EMCBC SMALL BUSINESS CONTRACTING



$63.5M (43%) of FY13 total funding obligations ($149M) went to small business contracts

Upcoming/Ongoing Procurements

- ETEC Environmental Monitoring and Facility D&D
- Office of River Protection 222-S Laboratory Analysis & Testing Services
- Denver Federal Center – Bldg 55 – Rocky Flats Classification/Declassification (8(a) Set-Aside)
- Los Alamos National Laboratory - Natural Resources Damages Assessment Implementation
- Paducah Infrastructure Services
- Portsmouth Infrastructure Services
- Idaho Cleanup Project
- Paducah Gaseous Diffusion Plant Deactivation (RFP Closed)
- Waste Isolation Pilot Plant – TRANSCOM Monitoring (RPF Closed)

Subcontracting Opportunities

EMCBC Prime Contracts

Site	Contractor	Type of Services	Subcontracting Opportunities POC	
			Name	Phone Number
ETEC	Boeing	Surveillance and Maintenance	Gil Gagnon	(562) 797-7783
ETEC	CDM	Regulatory Management	Talia Zaczkowski	(865) 482-1065
LBNL	University of California	Demolition and Removal	Rebecca Cornett	(510) 495-8186
MOAB	S&K Technologies, Inc	Technical and Administrative	Anthony Amadeo	(580) 579-0037
MOAB	Portage Environmental, Inc.	Disposal Operations	Ted Christensen	(208) 419-4104
SPRU	URS Energy & Construction, Inc.	Demolition and Removal	Walter Anderson	(518) 630-5163 ext. 753
WDVP	CH2MHill B&W West Valley, LLC	Decommissioning	David Pritchard	(716) 942-4544
Complex-Wide	EnergySolutions, LLC	Waste Disposal	Johnny Bowne	(801) 649-2104
Complex-Wide	Waste Control Specialists	Waste Disposal	Michael Burney	(432) 525-8661
Complex-Wide	EnergySolutions, LLC	Waste Treatment	Steve Bowman	(865) 481-6363
Complex-Wide	Perma-Fix Environmental Services, Inc.	Waste Treatment	Renee Echols	(865) 813-1303
Complex-Wide	Philotechnics LTD	Waste Treatment	Brian Morris	(865) 285-3030
Complex-Wide	Studsvick, Inc.	Waste Treatment	Andy Avila	(404) 983-1459

Subcontracting Opportunities

EMCBC Prime Contracts

Site	Contractor	Type of Services	Subcontracting Opportunities POC	
			Name	Phone Number
Complex-Wide	DLE Technical Services	Technical and Administrative	Rob DeLaEspriella	(772) 341-1093
Complex-Wide	Boston Government Services	Technical and Administrative	Harry Boston	(865) 988-6157
Complex-Wide	JG Management Systems	Technical and Administrative	Buddy Garland	(410) 608-4705
Complex-Wide	North Wind Solutions	Technical and Administrative	Tony Salmon	(208) 557-7916
Complex-Wide	Aspen Resources Limited	Technical and Administrative	Michael Rivera	(303) 448-9073
Complex-Wide	TerranearPMC	Technical and Administrative	Larry Saraka	(202) 204-2515
Complex-Wide	Trinity Engineering Associates, Inc.	Technical and Administrative	Kimberly Wood	(513) 521-3515
EM-Headquarters	e-Management Consultants, Inc	Technical and Administrative	Ola Sage	(301) 565-2988
EM-Headquarters	The MITRE Corp.	Technical and Administrative	Robin Perdue	(703) 983-3250
EM-Headquarters	Project Enhancement Corporation	Technical and Administrative	Ricardo Martinez	(240) 686-3059
EM-Headquarters	Protection Strategies Incorporated	Technical and Administrative	David Bivans	(301) 903-5909

Subcontracting Opportunities

EMCBC Prime Contracts

Site	Contractor	Type of Services	Subcontracting Opportunities POC	
			Name	Phone Number
EMCBC	Chenega	Technical and Administrative	LeAnn Herren	(210) 236-3934
EMCBC	Peerless	Technical and Administrative	Chris Manier	(937) 490-5078
EMCBC	BEI	Technical and Administrative	Georges Brandan	(865) 671-0071
EMCBC	PMTech	Classification/Declassification	Jerrilyn McAndrew	(303) 425-5255
EMCBC	Project Services Group	Technical and Administrative	Greg White	(770) 454-0397
EMCBC	Technical Resources Group	Transportation Emergency Prep	Tom Clawson	(208) 528-8895
EMCBC	Source One	Litigation Assistance	Ruth McKinney	(303) 263-3533
EMCBC	TLI Solutions, Incorporated	Litigation Assistance	Robert Heath	(303) 763-7188

Subcontracting Opportunities

EM Nationwide IDI/Q ER/D&D Multiple Award Contracts
Small Business Awardees
"Set-Aside"

Contractor	POC Name	Phone Number
Clauss Construction	Patrick Clauss	(619) 390-4940
Dynamic Management Solutions, LLC	Raoul Mebane	(509) 539-6470
Gonzales-Stoller Remediation Services, LLC	Jerome Gonzales	(303) 546-4300
Innovative Technical Solutions, INC	Jay Pride	(925) 946-3100
LATA-Sharp Remediation Services, LLC	Rees Lattimer	(615) 508-1200
Navarro Research and Engineering, Inc.	Susana Navarro-Valenti	(865) 220-9650
North Wind, Inc.	Sylvia Medina/John Bukowski	(208) 528-8718
Philotechnics Dade Moeller, LLC	Brian Morris	(865) 285-3030
Portage, Inc.	Nick Stanisich	(406) 683-2836
Professional Project Services, Inc.	Mark Degraff/Mike Renfro	(865) 220-4300
Safety and Ecology Corporation	Chris Leichtweis/Scott Ellis	(865) 251-2096
TerranearPMC-Energy Solutions Environmental Services, LLC	Kenneth Fillman	(610) 862-5040

Subcontracting Opportunities

EM Nationwide IDI/Q ER/D&D Multiple Award Contracts
Large Business Awardees
"Unrestricted"

Contractor	POC Name	Phone Number
AECOM Technical Services, Inc.	Ellen Mack	(210) 271-0925
Bechtel National, Inc.	Andrew Kelsey	(240) 379-3427
CDM, a Joint Venture	David Wallace	(865) 482-1065
CH2M Hill Constructors, Inc.	Willie Franklin	(720) 286-2274
Energy*Solutions* Federal Services, Inc.	Beatryx Washington	(801) 303-2696
Fluor Federal Services, Inc.	Debra Sampson	(864) 281-6034
Jacobs Engineering Group, Inc.	Darryl Wachob	(865) 220-4679
MACTEC Engineering and Consulting, Inc.	Holly Hutson	(770) 360-0624
Science Applications International Corporation	Rochelle Lowe	(858) 826-7406
Shaw Environmental & Infrastructure, Inc.	Jeffrey Gilbert	(504) 595-2548
Washington Group International, Inc. (URS)	Vince M. Maivelett	(803) 502-9851

Tips for Success

- Respond to Special Notices for Market Research
- Attend Pre-Solicitation/Pre-Proposal Conferences
  - Obtain Additional Details Requirement
  - Provide Feedback to Acquisition Team
  - Develop Teaming Opportunities
- Attend Conferences, Trade Fairs and DOE Small Business Summit
  - http://smallbusinessconference.energy.gov/

Useful References

- EMCBC Open Solicitations: http://emcbc.doe.gov/About/CurrentSolicitationWebsites
- DOE Acquisition Forecast: http://hqlnc.doe.gov/forecast
- FedBizOpps: http://www.fbo.gov
- FedConnect: https://www.fedconnect.net/FedConnect/
- U.S. SBA SUB-Net
  - Website: http://web.sba.gov/subnet/
  - SBA listing of subcontracting solicitations and opportunities posted by large prime contractors and other non-federal agencies
- Other Useful Websites
  - Grants.gov: http://www.grants.gov/
  - GSA Subcontracting Directory: http://www.gsa.gov/portal/content/101195

Points of Contact

- EMCBC Federal Procurement Director:

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  karen.bahan@emcbc.doe.gov

- DOE's Small Business Opportunity Tool
  - http://www.doe.gov/diversity/working-us/small-businesses-101-doing-business-department-energy